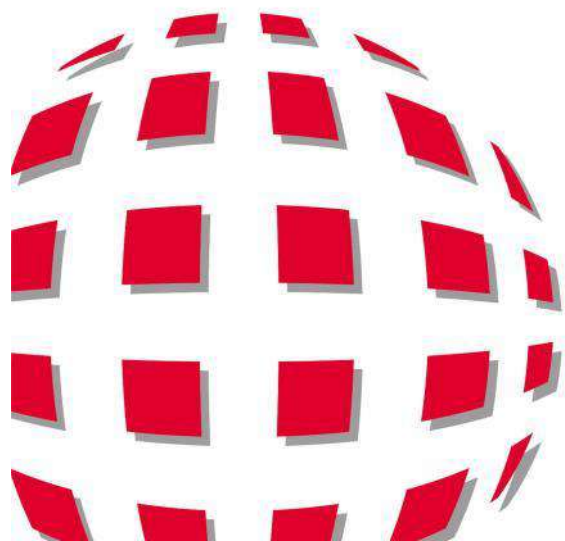


GRUPO LANTERO

# COEXPAN

Partner for packaging solutions



## **Road to Automation -Extrusion Retrofit Digitalización Líneas de Extrusión**

Impulso – Industria Conectada – 2024  
Jesús del Río / Gonzalo Sánchez

GRUPO LANTERO  
Partner for Packaging Solutions

## Partner for Packaging Solutions



~ 800€

Millones de facturación



**+2.800**

Empleados



28

Centros de producción



**+10**

Países donde operamos



## STRAT PLAN COEXPAN 2015/2020



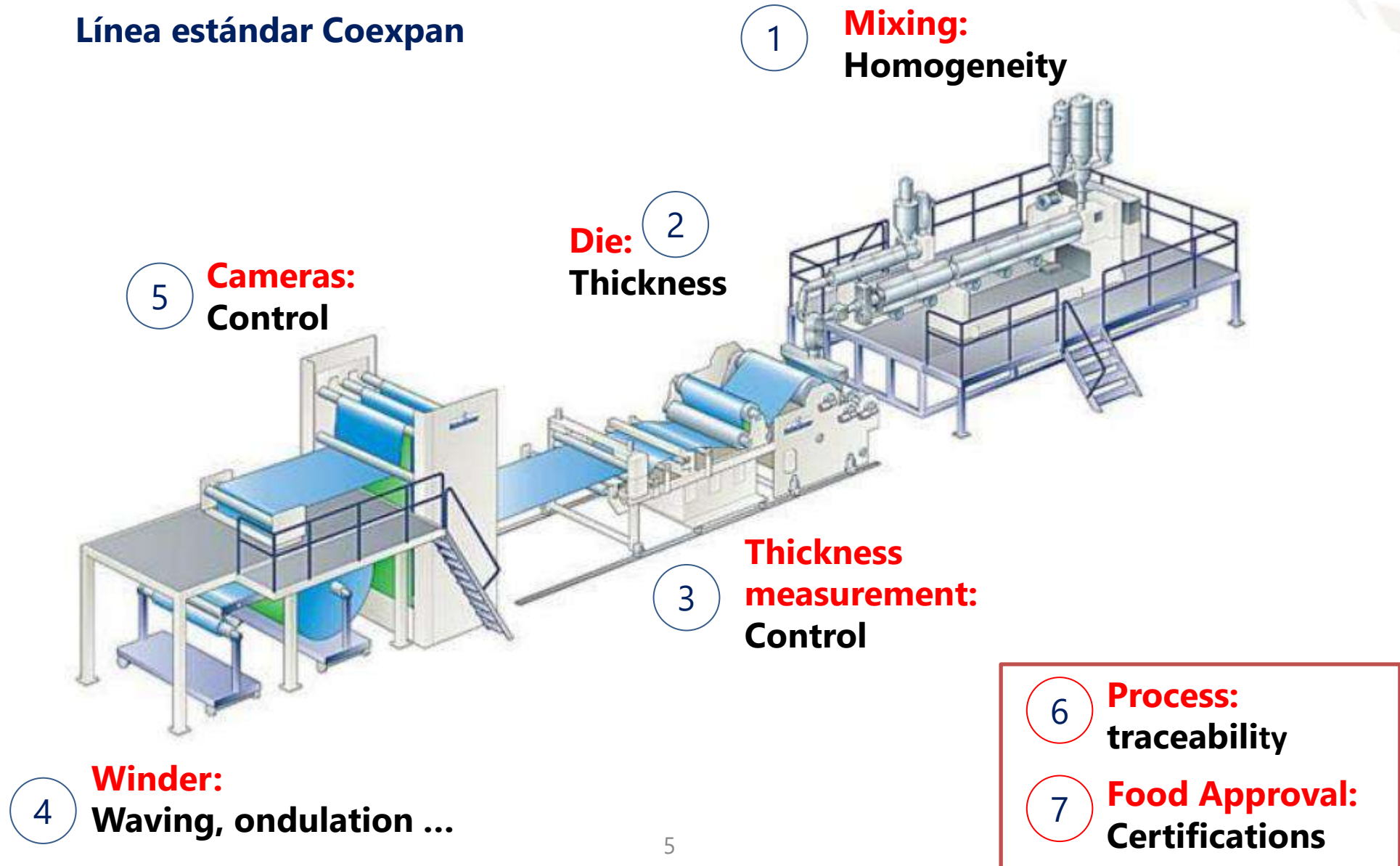
# COEXPAN

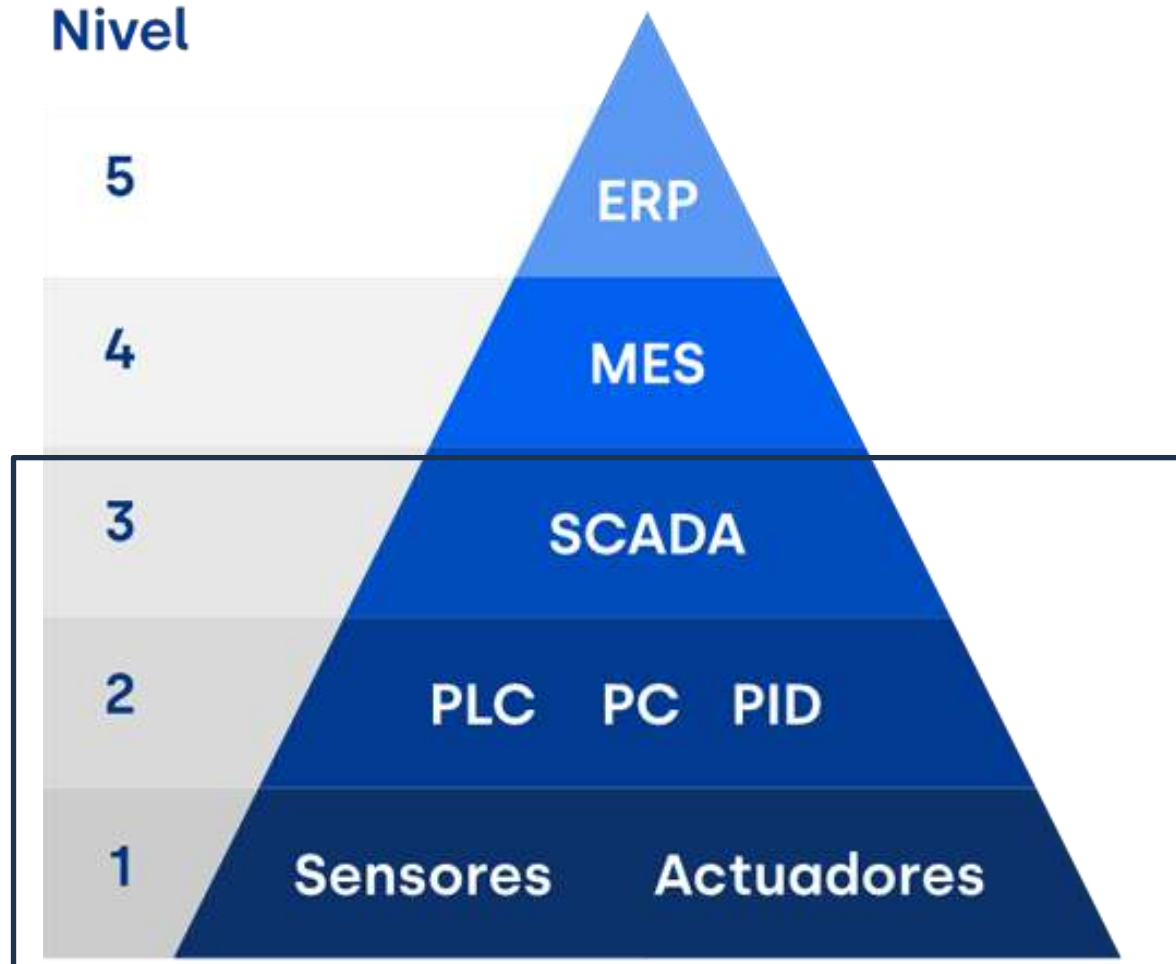
| Strategic Objectives |                                     | Strategic Lines |                                                             |
|----------------------|-------------------------------------|-----------------|-------------------------------------------------------------|
| 1                    | Increase revenues                   | 1               | Quality/Efficiency plan                                     |
|                      |                                     | 2               | Improve operational excellence                              |
| 2                    | Improve profitability               | 3               | Diversify into new business by entering Fresh food business |
|                      |                                     | 4               | Develop new innovative products                             |
| 3                    | Diversification into new industries | 5               | Expansion the core business in new geo                      |
|                      |                                     | 6               | Transform operating model and organization                  |
| 4                    | Expansion into new geographies      |                 |                                                             |
|                      |                                     |                 |                                                             |

***"El plan Industrial jugará un papel fundamental en el plan estratégico de la compañía, siendo uno de los pilares del crecimiento de COEXPAN"***

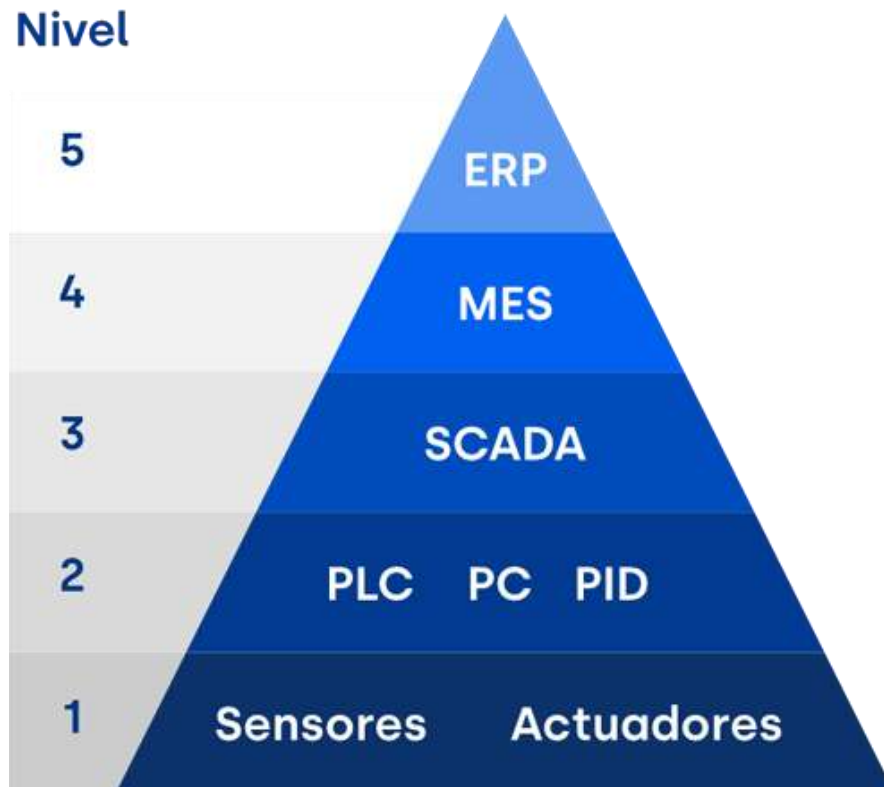


## Línea estándar Coexpan





- ***Design + Engineering in house***
- *Scalability + Standardization*
- *Cloud Platform + IoT*
- *Industrial Communications*  
*Protocols*
- *Real time and Big Data*
- ***Industry 4.0***



| 2014         | 2024               |
|--------------|--------------------|
| No           | Yes                |
| No           | <i>On Process</i>  |
| Not standard | Yes                |
| 5 (42)       | 37 <sub>(48)</sub> |
| 5 (42)       | 37 <sub>(48)</sub> |

32 lines

9 MM € investment  
(75 MM € replacement value)

OEE (capacity) ↑

SCRAP ↓

kWh/t ↓

Industry 4.0



Thanks!  
¡Gracias!